

# The Impact of Chemical Fertilizer Ban on the Paddy Sector: Propensity Score Matching and Value Chain Analysis

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### ABSTRACT

This study aims to evaluate the impact of the chemical fertilizer ban using Value Chain Analysis and propensity score matching methods using primary and secondary data. The study finds a drop in paddy production and yield levels due to the ban on chemical fertilizers. However, there is no significant impact on farm yield or income based on the matched sample as shown by ATT results primarily due to the quick reversal of the ban. Value chain analysis showed that the farmers have faced severe challenges in accessing necessary fertilizer. In going forward, the government should establish a specific national policy for organic farming with a comprehensive action plan including strategies and timebound outcomes. Further, quality standards and guidelines for organic fertilizers manufacturing and use should be established and promoted with incentives for adoption. Extension programmes related to plant nutrient management should be strengthened with modern knowledge, expertise and techniques. Chemical fertilizer should be offered in the short term at market prices to the registered farmers and Integrated Plant Nutrition Management (IPNM), Good Agricultural Practices (GAP) and site-specific application techniques should be made in Research and Development (R&D) related to the aforementioned plant nutrition management and agricultural techniques.

Key Words: Chemical fertilizer, Fertilizer import ban, Fertilizer policy framework, Fertilizer shortage, Propensity score matching

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## **ACRONYMS AND ABBREVIATIONS**

AFRE	Department of Agricultural, Food, and Resource Economics
ASC	Agrarian Services Centers
ATT	Average Treatment effect on the Treated
ATU	Average Treatment effect on the Untreated
CKD	Chronic Kidney Diseases
EU	European Union
FGDs	Focus Group Discussions
FSG	Food Security Group
GAP	Good Agricultural Practices
GDP	Gross Domestic Product
GOS	Government of Sikkim
GOSL	Government of Sri Lanka
ICAR	Indian Council of Agricultural Research
IFPRI	International Food Policy Research Institute
IPM	Integrated Pest Management
IPNM	Integrated Plant Nutrition Management
IPS	Institute of Policy Studies of Sri Lanka
ISSER	Institute for Statistical, Social, and Economic Research
KIIs	Key Informant Interviews
MOP	Muriate of Potash
MPCSs	Multi-purpose co-operative societies
MSU	Michigan State University
NN	Nearest Neighbor
PCA	Principal Component Analysis
PMB	Paddy Marketing Board
PRCI	Feed the Future Innovation Lab for Food Security Policy Research, Capacity, and
	Influence
PSM	Propensity Score Matching
R&D	Research and Development
ReNAPRI	Regional Network of African Policy Research Institute
SA	Sulphate of Ammonia
SIMFED	Sikkim State Co-operative Supply and Marketing Federation Ltd
TSP	Triple Super Phosphate
USA	United States of America
USAID	United States Agency for International Development
VCA	Value Chain Analysis

### **INTRODUCTION**

The agriculture sector, an important part of the socio-economy of Sri Lanka, contributes significantly to economic growth, exports, and providing livelihoods to a significant proportion of its people. It accounted for 6.9% of the country's Gross Domestic Product (GDP) and generated Rs.1.5 billion in income (Central Bank of Sri Lanka, 2021). The total land area under cultivation in Sri Lanka is 1,942,662 ha (38% of the total land area). The total land area under cultivation in Sri Lanka is 1,942,662 ha (38% of the total land area) and the sector directly employed over 2.2 million of the country's labor force in 2021. Its importance is even greater in rural areas where agriculture engages over half of the workforce. Rice is a dietary staple of Sri Lankans, and it is the major source of energy in the Sri Lankan diet contributing to 43 percent of the daily per capita intake of calories (Department of Census and Statistics of Sri Lanka, 2022).

At the time of independence, high dependence on imports for the supply of rice was a major policy challenge faced by the nation. Hence, successive governments have assigned high priority to achieve the goal of 'self-sufficiency' in rice. Significant resources have been invested in supply-side interventions such as irrigation, land development, agriculture research and technology development, farm mechanization, and supporting services such as credit, input subsidies on chemical fertilizers, and welfare measures for farmers. As a result, domestic production of paddy increased steadily, recording over fivefold growth in the total production during the period from 1960 to 2022, reducing the import dependency significantly (Department of Census and Statistics 2023). However, misuse of chemical input is vigorously debated in the agricultural sector and countries have been adopting more sustainable farming practices worldwide in recent times.

The Government of Sri Lanka (GOSL) imposed the ban on the importation of chemical fertilizers, pesticides, and herbicides by the Imports and Exports (Control) Regulation No 07 of 2021 on May 06, 2021. The ban was aimed at shifting conventional farming to entirely organic farming to make Sri Lanka the first country to achieve 100% organic status globally and it has been guided by the government's responsibility to ensure the right of Sri Lankan consumers to access quality, safe and nutritious food. There is a popular belief that excessive and improper use and elevated exposure to fertilizers and agrochemicals are among the causes of Chronic Kidney Diseases (CKD) (Beillard and Galappattige, 2021). Thus, reducing the country's rising healthcare costs due to the overuse of chemicals in agricultural production has been also indicated as a compelling reason for the ban (Vineet Kumar, 2021). Nevertheless, despite CKD being highly prevalent in agricultural production areas, there is no strong evidence to prove the impact of chemical fertilizers on CKD issues (Wimalawansa, 2014).

Policies that are taken to address one group of stakeholders often lead to complaints by others due to adverse impacts on their economic welfare. Similarly, with stiff opposition from the different stakeholders, the import ban on chemical fertilizers was replaced by a license requirement on July 31, 2021. The ban on the importation of chemical fertilizers was removed On November 30, 2021, considering the issues faced by the farmers during the 2021/22 *Maha* Season (*Maha* is the main cultivation season supported by the north-east monsoon, the major source of water for the dry zone and it is extended from October to March). Despite the removal of the ban, the country experienced

a severe shortage of fertilizer due to various domestic and global issues. Fertilizer markets experienced rising prices and supply disruptions due to the Russia-Ukraine conflict. The impact of this shock has been compounded for Sri Lanka which has been suffering from a severe economic crisis due to a lack of foreign reserves, a debt default, high inflation, import restrictions, and shortages of critical goods and services (Thibbotuwawa et al. 2023).

However, sustainable agriculture including organic farming is at the top of the policy agenda of the agriculture sector and the government is seriously plagued with a shortage of foreign exchange which is necessary for importing chemical fertilizers. Thus, giving important evidence on the impact of the policy on the chemical fertilizer ban and making crucial recommendations for fertilizer-related policies for use by policymakers is a timely requirement. Against this backdrop, this research primarily focused on analyzing the rice value chain in Sri Lanka giving a special focus on evaluating the impacts of the chemical fertilizer import ban on the rice sector. First, the impact of the ban on national food security is evaluated focusing on the rice sector using secondary data. Then, the study explores the major challenges faced by rice farmers in terms of productivity and farm income due to the recent ban on chemical fertilizer using a value chain analysis and primary sample survey.

The rest of the paper is organized as follows. Section 2 undertakes a comprehensive review of the literature on paddy cultivation, usage of chemical fertilizer, and organic farming. Section 3 presents the research questions, methodology, and data. Section 4 offers the analytical results of the descriptive and quantitative analysis. Section 5 concludes with recommendations for a better transformation program.

#### LITERATURE REVIEW

The conventional paddy farmers in Sri Lanka have been applying Urea, Sulphate of Ammonia (SA), Muriate of Potash (MOP), and Triple Super Phosphate (TSP) on paddy since the green revolution. About 92% of synthetic fertilizers applied by local farmers are imported fertilizers into the country. Among them, approximately 70% of imported fertilizers are used for rice cultivation (Weerahewa et al. 2010). Moreover, all these chemical fertilizers have been subsidized since the 1960s. Consequently, urea usage has increased from 4.36 kg/ha in 1965 to 284 Kg/ha in 2009 at the national level. Besides, the average fertilizer usage for paddy has also increased from 140 kg/ha in 1961 to 386 kg/ha in 2005 (Wickramasinghe et al, 2009). However, the import of synthetic fertilizers in Sri Lanka dropped approximately by 33% from 816,900 Kg in 2015 to approximately 548,100 Kg in 2017 due to the change in government subsidy policy from material subsidy to a cash grant scheme (Dandeniya and Caucci, 2020).

Chemical fertilizer usage is beneficial for paddy farmers for many reasons including increased paddy production, paddy productivity, farmer income, and living status of the farmers. According to the previous studies, the empirical results revealed that there is a positive relationship between applied fertilizer quantity and the extent of paddy production in Matale District (Abeysinghe, 2014). Empirical evidence showed that fertilizer subsidies have played a significant role in the growth of the paddy extent of cultivation as well as paddy production. Dulanjani and Shantha (2021) examined the microeconomic impact of fertilizer subsidy in Sri Lanka with special reference to the Murawesihena Block under the Udawalawe irrigation system. The results revealed that there is a positive relationship between fertilizer usage and average paddy yield in the study area. Samarasekara (2015) also indicated that there is a positive impact of the subsidy on the usage of fertilizer, average paddy yield, and paddy harvested extent in the country. Ranathilaka and Imbulana Arachchi, (2019) examined that the government fertilizer subsidy policy is significantly and positively related to paddy productivity contributing to an increase in paddy production and uplifting farmers living status in Polonnaruwa District.

On the other hand, Global scholars have been widely concerned about its environmental impacts too. Environmental pollution, notably soil and water contamination, biodiversity loss, and collateral harm to organisms were identified as negative environmental impacts of the green revolution (Wijesinghe, 2021). The overuse of chemical fertilizers leads to soil acidity, reduced soil fertility, pollution of air, water, and soil, and lessened important nutrients of soil and minerals, by bringing hazards to the environment. Sole utilization of chemical fertilizers led to weak microbial activity in the cropping system. Constant usage of chemical fertilizer and long-term persistence on the soil may result in decreasing organic matter load, humus load, and useful organisms, and it may cause stunting plant growth, and even become responsible for the emission of greenhouse gases (Heena Nisar Pahalvi et al, 2021).

Even though the country was not having a separate organic farming policy, the national agriculture policy focuses on promoting the organic agriculture sector as well through the methods such as promoting GAP (Good Agricultural Practices), production and utilization of organic fertilizers and bio-fertilizers, bio-pesticides and Integrated Pest Management (IPM), Fostering, preserving and disseminating traditional agricultural knowledge related to organic farming, pest management,

preservation, and processing of food for nutritional and medicinal purposes and facilitating the exchange of such knowledge among the farming community (Malkanthi, 2021). Before the recent chemical fertilizer ban, Sri Lanka banned the import and local usage of glyphosate in Sri Lanka in May 2015 which was another movement of the previous government supposed to reduce CKDs with no scientific evidence of its impact (Abewickrama et al, 2017). Sri Lanka launched "Wholesome agriculture, a healthy population: A Toxin-Free Nation" Program in 2016 to eliminate chemical fertilizers and pesticides from agriculture (Hanlon, 2018). Somehow, this strategy has never been named a transition to organic (Babajani et al, 2021).

Sri Lanka is not only the first country that has expressed its interest to become 100 percent organic farming. However, Sri Lanka is behind other countries in implementing organic farming policies. Literature indicates that other leading countries such as the EU or USA implement more integrated policies with national strategic plans and visions whereas Sri Lanka is not well developed in the organic farming system. Those governments are more involved in new initiatives and farmers are encouraged to go organic through reliable and feasible policies (Malkanthi, 2021). Within the international policy framework, a few countries adopted strategies to grow organic agriculture and were already declared 100 percent organic status within South Asia Sikkim (in India) which is the strategy of 'one state at a time' (Paull, 2017). Sikkim India is a fruitful outcome of converting into the sustainable organic agriculture model. Its name uplifted worldwide as the only state to become 100 percent fully organic so far (Khurana & Kumar, 2020)

Their conversion policy was not just a decision, the Sikkim government had introduced a structured and organized policy framework and it was gradually implemented for 13 years over the decade. As such, Sikkim was awarded the 2018 Future Policy Award for the world's best laws and policies promoting agroecology (FAO, 2018). To discourage the purchasing process, reducing subsidies on chemical fertilizers and pesticides at the rate of 10 percent every year was implemented as one of the initial steps. Apart, the Sikkim government interrupted the lifting of the Government of India quota, placing an order to SIMFED for the supply of synthetic fertilizers, issuing trade licenses for the trading of fertilizers and pesticides, and even transporting from outside the state. With gradual minimization, the state took the further decision to close down all commercial fertilizer and pesticides or fertilizers in 2009 and then, banned the importation of any chemical pesticides or fertilizers into Sikkim in 2014 (Government of Sikkim, 2015).

At last, The Sikkim government declared that all of Sikkim's 75,000 ha of agricultural lands were certified organic after thirteen years of integrated policy work and on-ground certification in 2016 (Meek and Anderson, 2019). Over the other Indian states, Sikkim is having an internal natural privilege that assisted to conversion process easier. Sikkim has an area which is rich in biodiversity with abundant plant species in the soil and obtains high content of organic matter which helps to the soil from degradation, protection of the environment & ecology, and healthy living of the people for generations Sathish Rao, 2017). Also, its farmlands consumed fertilizer and pesticides about average of 7kg/ha fertilizer consumption and negligible pesticide consumption. The state agricultural sector takes up only 10.20% of the total geographical area whereas 89.80% of the total area has not been utilized and is affected by chemicals (Sathish Rao, 2017).

Among the action taken by the Sikkim government towards its organic conversion, purchasing and making available certified organic manures for farmers, subsidizing a large number of rural and

vermicompost units to encourage farm production, organizing large-scale training and orientation programs, and establishing infrastructures like seed processing units to encourage farmers to produce certified seeds of desired varieties organically can be highlighted. Those actions assisted to avoid interruptions between transition periods. Further, three Livelihood schools on organic farming were established. This aimed to generate employment opportunities to educate unemployed youths of the state. As the entire state is being converted into organic, Sikkim focused on including the basic concept of organic farming in the course curriculum for school education for entire state children and the establishment of study centers in every headquarters. These children in turn will help their parents in the organic farming process. Here, they introduced the various integrated system of government departments, institutions, and civil societies, and their schemes harmoniously duly considering organic farming principles and local situations. These include Government departments such as Agriculture, Animal Husbandry, Forest, Fisheries, Local Bodies, Finance, Revenue, Industries, Agriculture universities, and ICAR institutions in the state (Government of Sikkim, 2015).

However, Sikkim farmers have faced many obstacles because of the organic conversion period. Sathish Rao (2017) indicated that low yield production, an infestation of pests and disease, certification, and profitability due to the organic adoption were challengeable in Sikkim. The study found that organic yields are only 19.2% lower than conventional yields with a credible interval of 95% ranging from 15.5% to 22.9%. Moreover, Ponisio et al, (2015) also proved that conventional yields were significantly higher than organic crop types and the yield ratios of most crop types are not vary significantly from one another. Therefore, this study aims to explore the major challenges faced by farmers during the organic conversion period and whether there is a drawback in yield and income after the treatment among organic adopted or couldn't adopt in the local context as well. This study fills the gap that there are no studies in the literature that measured the impact of the chemical fertilizer ban on farm productivity and income.

## **METHODOLOGY & DATA**

#### Theoretical Framework

The study adopted a mix of quantitative and qualitative methodological approaches in answering the below research questions. Various secondary and primary data collection instruments/tools were used in the study. Reviewing literature (desk research) was the instrument used in secondary data collection. A consultative approach was adopted throughout the evaluation process.

#### Value Chain Analysis

The economic system of food production, distribution, and consumption are organized as interconnected value chains. A value chain consists of all value-generating activities required to bring a product/service from primary producers through different phases of production to distribution of the final product to consumers. Originally defined by Porter in 1985, the value chain analysis (VCA) has emerged as a powerful analytical tool in development policymaking, and it has been widely adopted by researchers, industry, and development practitioners to understand the different production systems (Kaplinsky & Morris, 2001). The standard VCA method developed by the United States Agency for International Development (USAID) was applied in this study (Figure 1). This framework consists of 4 steps: 1) data collection; 2) value chain mapping; 3) analysis of opportunities and constraints and 4) vetting findings and proposing recommendations. Accordingly, both secondary and primary data were collected in the first step. These collected data were analyzed in the mapping exercise in the second step and the constraints and opportunities were identified in the third step. Finally, the findings were vetted through consultation in the final step.



Figure 1. Process for the VCA

Source: Authors' compilation.

The content analysis method was used for analyzing the qualitative data collected. This includes labeling/ coding all information so that similarities and differences can be recognized for summarization. Here, the aim was to make sense of the data collected and highlight the important messages and features or findings. Value chain mapping was the process of developing a visual depiction of the basic structure of the value chain. A value chain map illustrates the way the product flows from raw material to end markets and presents how the industry functions. Final products and markets, key functions/activities, various market channels, actors, enabling environment, and linkages/relationships will be mapped schematically; these have been explained for a better understanding of the market structure, dynamics, and enabling environment including quality standards and safety regulations, etc.

Since there are no rigid rules on value chain mapping, the following guidelines were adopted in the mapping process. First, the producers were listed at the top of the map, and the functions were listed on the right side of the map. Then, end markets were listed across the bottom of the map and the participants/actors were filled in blocks according to their functions and markets. If participants/actors were involved in more than one function or market, the block was extended to reach the relevant functions/markets. Next, the linkages were drawn between participant blocks with arrows in the direction of the product flow. Finally, additional information related to the value chain such as supporting markets and business enabling environment was placed in the value chain space. This approach was used to summarize data in an organized manner by describing the impact of the ban on chemical fertilizer on farm households, especially focusing on paddy production, and yield levels.

#### **Propensity Score Matching**

To analyze the impact of the chemical fertilizer ban on farm yield and farm income during the 2021/22 *Maha* season, the propensity score method was used. Farmers choose either to adopt or not to adopt a given technology based on expectations, objectives, and observable and unobservable characteristics which is referred to as self-selection (Chala and Tilahun, 2014). Thus, a simple comparison of the adopters with non-adopters tends to overestimate the impact of improved agricultural technology on farmers' productivity and income. Several methods have been used in the literature to correct the sample selection problem occurring in econometric estimations. These methods include the PSM (Amare, et al., 2012; Asfaw et al., 2012; Jena et al., 2012), the Heckman selection model (Beltran et al., 2013; Blundell and Dias, 2002), the endogenous switching regression models (Alene and Manyong, 2007; Amare, et al., 2012; Asfaw, et al., 2012) and instrumental variable models (Heckman, 1997; Nelson and Startz, 1990). No one method dominates over the others and the appropriate choice of evaluation method depends on data availability and the policy parameters of interest (Blundell and Dias, 2002).

Propensity Score Matching has been widely used for program evaluation in many fields since it was first suggested by Rosenbaum and Rubin (1983). It was used to create a matching counterfactual control group that controls all the factors except the treatment and the outcome. The difference in performance between the matched treated and control groups was tested using mean comparison tests. In this study, PSM was used to compare the difference between the outcome variables of treated (organic fertilizer adopters) and control (non-adopters) farmers with similar characteristics. It determines the causal effect of the adoption of organic manures on different outcome variables such

as farm yield and farm income. The PSM process was carried out in four steps: first, the probability of adoption was estimated for each unit in the sample by a logit model; second, a matching algorithm was selected and used to match the organic fertilizer adopters with non-adopters to construct a comparison group; third, a balancing test was conducted after matching to ascertain whether the differences in covariates in the two groups in the matched sample have been eliminated; and forth, the program effect was estimated.

In the first step, a logit model was estimated and thereby the propensity scores for each observation would be obtained. The outcome variable *Y* is either paddy yield or farmer income and the treatment *D* is whether a farmer adopted organic fertilizer or not. The treatment *D* is defined as a binary variable where D=1 for adopters and D=0 for non-adopters. Where  $Y_j^c$  is the outcome for the *j*<sup>th</sup> control household and  $Y_i^T$  is the outcome for the *i*<sup>th</sup> treated household, the outcome variable *Y* can be expressed as:

$$Y = \begin{cases} Y_j^C if \ D = 0\\ Y_i^T if \ D = 1 \end{cases},$$
(1)

Each household has a vector of exogenous characteristics (covariates) denoted by X that includes household characteristics (household total, gender of the respondent, age of the respondent, level of education, employment status, household income, year of farming experience, asset index and Locality (sector, district). Since it is difficult to match units based on a multidimensional vector of characteristics, the PSM summarizes those characteristics using a single index variable called the propensity score which is used in matching (Katchova, 2010). The propensity score measures the conditional probabilities of adopting treatment, given a set of pre-treatment characteristics, X can be expressed as below (Rosenbaum and Rubin, 1983; Rubin, 1977). The magnitude of a propensity score is between 0 and 1; the larger the score, the more likely the farmers would adopt.

$$p(X) = \Pr(D=1|X) = E(D|X).$$
<sup>(2)</sup>

In the second step, the "nearest neighbor (NN) matching" method which is one of the most commonly used matching methods to form two balanced groups based on their estimated propensity scores was used. Control units for which there are no treated units with a sufficiently similar score were discarded from the sample. After the matching, households in each group would have similar propensity scores. Where  $p_i$  and  $p_j$  are propensity scores of  $i^{th}$  treated unit and  $j^{th}$  nearest neighbor, the nearest neighbor matching of control units will be given as below.

$$C(i) = \min_{j} \left\| p_{i} - p_{j} \right\|, \tag{3}$$

In the third step, balance was tested using a t-test to compare the means of all covariates included in the propensity score to determine if the means are statistically similar in the treated and control groups. Once units were matched, the characteristics of the constructed treated and control groups should not be significantly different, i.e., the matched units in the treated and control groups should be statistically comparable. If the balance was not achieved; i.e., the means of the covariates are statistically different, a different matching option or specification should be used until the sample was sufficiently balanced (Katchova, 2010).

Finally, the impact on farmers would be calculated by comparing the means of outcomes across adopters and their matches of non-adopters. The most common evaluation parameter of interest is the 'average treatment effect on the treated (ATT)'. It gave the difference between the outcome for the treated group which was observable and the outcome for the treated group had it not been treated which was unobservable (Katchova, 2010). Where  $n^T$  is the number of treated units and the weights  $w_{ij} = 1$  if  $j \in C(i)$  and  $w_{ij} = 0$  otherwise, ATT for the NN matching were calculated as

follows:

$$ATT^{NN} = \frac{1}{n^T} \sum_{i \in T} \left( Y_i^T - \sum_{j \in C(i)} w_{ij} Y_j^C \right), \tag{4}$$

This was the difference between the outcome variable (paddy yield and farmer income) for organic fertilizer adopters and the outcome they would have received had they not adopted organic fertilizers.

#### **Empirical Model**

This study analyzed the impact of the organic fertilizer adoption program on farm yield and farm income during the 2021/22 *Maha* season. Farm yield and income were used to construct the two models and selected hypothesized covariates were referred to according to the previous papers (Wordofa et al, 2021; Salam, Sarker & Sharmin, 2021). Asset index was calculated by using Principal Component Analysis (PCA) and ranked on a five-point scale where 5 indicates the highest asset value and 1 indicates the least asset value. The asset index value outcomes were measures based on household and living conditions, land assets, farm machinery, and irrigation methods. The propensity score matching method was used to evaluate the impact of organic fertilizer adoption on farm yield and income considering the self-selection problem. The study regressed the yield and income separately by taking the receipt of treatment as one indicator variable.

$$Y = \alpha + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_3 + \beta_4 X_4 + \beta_5 X_5 + \beta_6 X_6 + \beta_7 X_7 + \beta_8 X_8 + \beta_9 X_9 + \beta_{10} X_{10} + \beta_{11} X_{11} + \beta_{12} X_{12} + \beta_{13} X_{13} + \beta_{14} X_{14} + \beta_{15} X_{15} + \beta_{16} X_{16} + \epsilon$$
(5)

Where; Y = Farm yield (Kg/acre) / Income (Rupees);  $X_1 = \text{Family size } (\text{number})$ ;  $X_2 = \text{Gender}$ (1= female, 0= male);  $X_3 = \text{Age}$  (years);  $X_4 = \text{Level of education } (\text{Primary and below=1},$ Secondary=2, Tertiary & Above=3);  $X_5 = \text{Employment status } (\text{Farmer=0}, \text{Non farmer=1})$ ;  $X_6 = \text{Farming experience } (\text{years})$ ;  $X_7 = \text{House hold income } (\text{Rupees})$ ;  $X_8 = \text{Asset index } (\text{index value})$ ;  $X_9 = \text{Total own paddy land } (\text{Acres})$ ;  $X_{10} = \text{Total fertilizer cost } (\text{Rupees})$ ;  $X_{11} = \text{Hired labor usage}$ (Yes= 1 No=0);  $X_{12} = \text{Extension on organic } (\text{Yes= 1 No=0})$ ;  $X_{13} = \text{Previous experience on organic } (\text{Yes= 1 No=0})$ ;  $X_{14} = \text{Subsistance } (\text{Yes= 1 No=0})$ ;  $X_{15} = \text{District } (Kurunegala=1, Anuradhapura=2, Polonnaruma=3, Kaluthara=4})$ ;  $X_{16} = \text{Willingness on organic } (\text{Yes=1 No=2})$ ;  $\alpha$ ,  $\beta_1 \dots \beta_{16} = \text{coefficients to estimated}$ ;  $\epsilon = \text{error term}$ 

#### Data

The data was collected using a questionnaire-based survey conducted among 400 farm households, focus group discussions (FGDs), and key informant interviews (KIIs). The survey was conducted among paddy farmers who used organic fertilizer as well as chemical fertilizers during the 2021/22 *Maha* Season to capture data on the last *Maha* Season (2021/22) in four districts namely *Anuradhapura, Polonnaruwa, Kurunegala,* and *Kaluthara.* Two-stage sampling techniques were used to identify respondents. In the first stage, purposive sampling of Divisional Secretariat Divisions (DSDs) was used leading to the selection of the specific area of data collection. In the second stage, systematic sampling was used to choose a sample of adopters of organic fertilizer whereas a simple random sampling technique was used to sample of non-adopters.

The survey questionnaire consisted of information related to household characteristics, farming characteristics, yield levels, land management practices, paddy cultivation inputs, agrochemical usage, irrigation, market details, debts and credits, access to extension, the decision on conversion into organic farming, perception on organic farming and health and environmental concerns. The farmers who did not use chemical fertilizers during the 2021/22 *Maha* season were considered adopters while the remaining respondents in the sample were considered non-adopters (conventional farmers). Out of the total sample of 400 farmers, 120 farmers were organic while 280 farmers were conventional. The study involved FGDs and KIIs as well to collect information relevant to the rice value chain. The interviews were carried out based on a specific pre-determined interview guide for each group covering the key themes relevant to the study.

### **RESULTS AND DISCUSSION**

#### Implications of Chemical Fertilizer Ban: Value Chain Analysis

The existing marketing channels are illustrated in the value chain map in Figure 2. The value chain of paddy/rice include core actors (Producers/Farmers; Collectors; processors/ Millers; wholesalers and Retailers); input suppliers (Eg: fertilizer companies) and other support service providers (Eg: farmer organizations, agrarian services centres, etc.). Annually, 800,000 families cultivate over 1 million ha of land in two seasons. The collection of paddy from farmers is done by paddy collectors either village collectors or town collectors. They include private sector collectors, brokers and local millers (small/medium/large scale) and state sector Paddy Marketing Board (PMB) and Multi-purpose co-operative societies (MPCSs).

Both the village collectors and town collectors deliver paddy to processors/millers who undertake the functions like grading, sorting, refining and packaging. The well-established large millers in surplus areas depend less on paddy collectors and they have established links directly with farmers. Small and medium-scale millers mostly depend on the collectors. Milled rice is commonly sold to wholesalers but is also sometimes sold directly to retailers. Large-scale millers supply the bulk of the milled rice to wholesalers, either branded in packages of different weights or unbranded. Retailers (eg: village shops, cooperatives, supermarkets, and retail chains like Cargills, Keels, etc.) source rice through direct mill purchases or wholesalers. Usually, retail chains purchase branded rice directly from large-scale millers or purchase unbranded milled rice from small and medium millers and pack using their own brand names.

The government fertilizer distribution is dominant in supplying chemical fertilizer inputs to registered paddy farmers in Sri Lanka for a few decades. This distribution implements among paddy farmers through Agrarian Services centers (ASC) in particular Divisional Secretariat Divisions. The majority of paddy farmers receive subsidized fertilizer and few farmers purchased fertilizer from private shops when they had inadequate fertilizers to conduct farming activities. After banning the importation of chemical fertilizers in April 2021 organic fertilizer usage was encouraged by the government. However, many farmers were able to procure chemical fertilizers from the remaining stocks through private sellers and some farmers already had remaining stocks from the previous season. However, during 2021/22 *Maha* season, a severe shortage of chemical fertilizers (Urea, TSP, and MOP) was experienced all over the country.



Figure 2. Rice value chain map in Sri Lanka

Several registered organic fertilizer manufacturers manufacture compost and organic liquid fertilizers for the market. Moreover, paddy farmers have been involved in their production of compost and manure by widely using Gliricidia and straw to apply the farmlands on an ad-hoc basis. However, the lack of supplying both chemical and organic fertilizer has been well observed during the period of the chemical fertilizer ban and afterward. Figure 3 illustrates the farmers' perceptions of organic farming based on the sample survey. Most respondents strongly believe that organic farming can improve human health (70%) and could deliver positive benefits to the environment (67%). Additionally, about 40% of the sample farmers think that organic farming could effectively deliver positive production benefits.



Figure 3. Farmer perceptions of Organic Farming

Despite this willingness of the farmers towards organic farming, the perception of farmers on the quality of organic fertilizers in the market is quite negative. Farmers have observed higher quantities of impurities including mud, ash, sand, paddy husks, etc. They further have observed increased weed infestation due to lower quality organic fertilizers applications. Also, most of the farmers don't believe that the current production capacity is sufficient for the country to effectively transform from chemical fertilizer application to organic farming. The issues highlighted by the farmers include a lack of Gliricidia plantations and animal husbandry. Since they have been farming high-yielding varieties which are highly compatible with chemical fertilizers, the need for a reasonable period for proper adoption has been highlighted by the farmers.

But farmers still lack knowledge in respect of raw materials handling, correct dosage, and execution in farmlands of organic fertilizers. It is difficult to handle fertilizers since this is very time-consuming for farmers rather than chemical fertilizers. The extension facilities were provided by Agrarian service offices through particular agricultural inspectors of the regions. However, these extension programs were not properly implemented within some agricultural areas where the paddy farmers have requested relevant officials to overcome the challenges and issues during the previous *Maha* season. At the same time, the officers have no sufficient exposure and experience in organic

farming. A reduction of harvest collection has been experienced by the collectors, particularly the small-scale collectors, adversely affecting their market operations while risking being thrown away from the industry in the face of increasing competition.



Secondary Data Analysis on the Impacts of the Fertilizer Ban on Paddy Production

Figure 4. Changes in paddy production during the chemical fertilizer ban

The ban on chemical fertilizers was one of the major supply shocks that affected food production and are contributing to food shortages and foodflation. While the ban was lifted in November 2021, the damage of flaws in this policy decision had already occurred giving rise to a string of adverse events on food security. When the ban was imposed, the Yala cultivation season in 2021 had already started with the available fertilizer and therefore, no observed impact was found on paddy cultivation relative to the previous Yala season. However, even with the lifting of the ban, both paddy production (37%) and paddy yield (34%) dropped significantly in the *Maha* 2021/2022 season relative to the previous *Maha* season even without any reduction of cultivated extent due to a shortage of fertilizer (Figure 4).

Since then, exorbitant fertilizer prices in the world market and export restrictions set out by fertilizer-producing countries exacerbated the problem further. The price of urea plummeted by 267% from USD 245/MT in November 2020 to an all-time high of USD 900/MT in November 2021. This has had severe implications for Sri Lanka's food security, requiring the country to import and seek support from different countries to fill the production gap. Among these were rice imports estimated roughly at 800,000 MT. The implications of continuing fertilizer shortages continued even in the Yala 2022 season with a drop in production by 30% and the yield levels by 26% due to fertilizer shortages (Figure 4). Further, Sri Lanka had to import a significant amount of rice from the world market despite the foreign exchange shortages the country was plagued with (Figure 5).



Figure 5. Monthly rice import value of Sri Lanka in recent times (USD Mil)

#### Impacts of the fertilizer Ban on Farm Yield and Income: PSM Analysis

Table 1 reports the logit model results of conditional probabilities for adopting the chemical fertilizer ban/ using organic fertilizer in PSM. The model is statistically significant, as measured by the likelihood ratio test. Some of the variables are also significant at 1% and 5% levels. The household's income and asset index have positive relationships with adopting organic though only the asset index is significant. Farmers from the Polonnaruwa District have a significantly lower probability to adopt organic fertilizer than the other districts. Farm sizes are relatively bigger in this district and organic fertilizer. This is further confirmed by the negative and significant relationship between the land extent and the adoption of organic fertilizer. Farm households with higher access to credit have a higher probability of adopting organic fertilizer application.

Variable	Coefficient	Std. Err.	[95% Conf. Interval]	
Age	0.0054	0.0104	-0.0149	0.0258
Gender	0.5257	0.3537	-0.1676	1.2191
Education: Primary	-0.4007	0.6046	-1.5858	0.7844
Secondary	-0.2563	0.2942	-0.8330	0.3203
Family Size	0.1583	0.11898	-0.0748	0.3915
Employment Status	-0.1898	0.3129	-0.8031	0.4234
HH income	1.74e-06	1.57e-06	-1.34e-06	4.83e-06
Asset Index	0.3176**	0.1557	0.01236	0.6229
Farming experience	0.0059	0.0111	-0.0158	0.0277
Subsistence	0.4404	0.3579	-0.2610	1.1419
District: Kurunegala	-0.3290	0.5508	-1.4085	0.7505
Anuradhapura	0.7887	0.6076	-0.4022	1.9796
Polonnaruwa	-1.5875***	0.49391	-2.5556	-0.6195
Hired labour use	0.0949	0.2897	-0.4730	0.6628
Total cost of fertilizer	-5.55e-07	2.56e-06	-5.56e-06	4.45e-06
Total paddy land	-0.2332**	0.0983	-0.4259	-0.0405
Willingness for Organic	0.5231	0.3708	-0.2036	1.2500
Previous organic	-0.5158	0.3147	-1.1327	0.1011
experience				
Extension on Organic	-0.0244	0.4510	-0.9085	0.8596
Access to credit	0.9006**	0.3790	0.1578	1.6435
Access to market	0.0659	0.0605	-0.0527	0.1846
_cons	-2.8241**	1.1821	-5.1411	-0.5072

Table 1. Logistic model results for conditional probabilities for participation

Note: Dependent variable: organic adopted=1 if not=0; \*, \*\*and \*\*\* indicates 10%, 5% and 1% significance level; Log likelihood = - 205.99, LR  $ch^2 = 76.71$ \*\*\*, Pseudo R<sup>2</sup>= 0.1570

The assumption that the PSM satisfies equilibrium and common support needs to be tested. Table 2 reports unmatched and matched means of covariates among adapters (Treated) and non-adapters of the *Chemical fertilizer ban* (Control). Before the matching, adapters significantly differed from non-adapters for most of the characteristics. In total, 120 adapters were matched to non-adapters with similar propensity scores. The differences between treatments and controls are much smaller and, in most cases, not significantly different from zero even at the 1 percent level after the nearest neighbor (NN) matching. We can thus infer from the results that all observable differences in means between adapters (treatments) and non-adapters (controls) have been removed through matching, in other words, the balancing property is satisfied. Therefore, we can conclude that the experimental group and the control group are balanced after the match which passes the equilibrium test.

Variable	Unmatched	d Mean		Mean Bias (%) Reduction		t-1	t-test	
	Matched	Treatment	Control		(%)	t	p> t	
Age	U	54.692	53.679	8.6		0.79	0.433	
	М	54.692	55.008	-2.7	68.7	-0.22	0.827	
Gender	U	0.175	0.1	21.8**		2.10	0.036	
	М	0.175	0.1916	-4.9	77.8	-0.33	0.740	
Edu: Primary	U	0.05	0.0535	-1.6		-0.15	0.884	
	М	0.05	0.05	0.0	100.0	0.00	1.000	
Secondary	U	0.375	0.3857	-2.2		-0.20	0.840	
	М	0.375	0.3833	-1.7	22.2	-0.13	0.895	
Tertiary	U	0.575	0.5607	2.9		0.26	0.792	
	М	0.575	0.5666	1.7	41.7	0.13	0.897	
Family Size	U	3.4667	3.1964	25.2**		2.30	0.022	
	М	3.4667	3.6417	-16.3	35.2	-1.25	0.212	
Emp. status	U	0.45	0.325	25.8**		2.39	0.017	
	М	0.45	0.4083	8.6	66.7	0.65	0.516	
HH Income	U	75100	54864	20.9**		2.22	0.027	
	М	75100	79283	-4.3	79.3	-0.29	0.770	
Asset Index	U	3.3333	2.8429	35.0***		3.21	0.001	
	М	3.3333	3.225	7.7	77.9	0.57	0.569	
Farming Exp	U	25.342	26.464	-9.1		-0.83	0.407	
	М	25.342	24.408	7.6	16.9	0.59	0.557	
Subsistence	U	0.6416	0.4535	38.4***		3.49	0.001	
	М	0.6416	0.6	8.5	77.8	0.66	0.508	
Dis: Kurunegala	U	0.1416	0.2892	-36.4***		-3.18	0.002	
	М	0.1416	0.125	4.1	88.7	0.38	0.706	
Anuradhapura	U	0.3583	0.1964	36.7***		3.49	0.001	
	М	0.3583	0.3916	-7.5	79.4	-0.53	0.596	
Polonnaruwa	U	0.1083	0.3071	-50.4***		-4.31	0.000	
	М	0.1083	0.125	-4.2	91.6	-0.40	0.689	
Kalutara	U	0.3916	0.2071	41.0***		3.91	0.000	
	М	0.3916	0.3583	7.4	81.9	0.53	0.596	
Hired labour use	U	0.5	0.5428	-8.6		-0.79	0.433	
	М	0.5	0.5083	-1.7	80.6	-0.13	0.898	
Fertilizer cost	U	8397.4	20865	-16.4		-1.31	0.190	
	М	8397.4	9368.3	-1.3	92.2	-0.26	0.795	
Land extent	U	1.8	2.2714	-23.3*		-1.95	0.052	
	М	1.8	1.8833	-4.1	82.3	-0.50	0.617	
Willingness	U	0.6416	0.55	18.7*		1.70	0.089	
	М	0.6416	0.6083	6.8	63.6	0.53	0.596	
Prior Experience	U	0.65	0.5964	11.0		1.01	0.315	
*	М	0.65	0.6583	-1.7	84.4	-0.14	0.893	
Extension	U	0.9166	0.9	5.8		0.52	0.603	
	М	0.9166	.9	5.8	0.0	0.45	0.656	
Credit Access	U	0.1916	0.1285	17.2		1.63	0.103	
	М	0.1916	0.2166	-6.8	60.4	-0.48	0.633	
Market access	U	3.9333	3.675	7.2		0.70	0.486	
	М	3.9333	4.2167	-7.9	-9.7	-0.55	0.580	

Table 2. Balancing mean values of variables for treated and control groups

 INI
 5.9555
 4.2107
 -7.9
 -9.7
 -0.55
 0.580

 Note: Treated and control groups are organic fertilizer adapters and non-adapters. \*, \*\*and \*\*\* indicate mean difference is not equal to zero at 10%, 5% and 1% significance level

The diagnostic graph assessment of the covariate balance between adapters and non-adapters showed that standardized percentage bias among covariates between the two groups reduced drastically after matching (Figure 6). The density functions before and after matching reveal the sample-matching effect further (Figure 7). Figure 8 shows the propensity scores of this common support in a graph. The horizontal axis of the graph indicates propensity scores, and the vertical axis indicates frequency. The upper part shows the treatment group that does organic farming activities, and the lower part shows the control group that does not do such activities. It can be concluded that the more similar the height of the two bars, the more similar the propensity scores of the two groups. As shown in Figure 8, the density functions of the propensity scores of the two groups overlap each other and the common support property is satisfied.





Figure 6. Covariate balance between adapters and non-adapters

Figure 7. Density distribution of propensity scores before and after matching



Figure 8. Common Support of propensity Scores

The average effect of the adoption of organic fertilizer is estimated by comparing the changes in individual outcomes between participants and their matched counterparts. Table 3 displays the

average treatment effect on treated (ATT) and average treatment effect on untreated (ATU) values for paddy yield and total income from paddy. Based on the unmatched samples, there is a significant difference between those who adopted organic farming and those who didn't adopt organic farming. Even though non-adopted farmers performed better than the adopted farmers for both the yield (3,213 and 1,529) and for farm income (244, 237, and 69,345), it doesn't show significance at the 5% level. ATU results show a similar pattern.

Variable	Sample	Adopted	Non-Adopted	Difference	<b>S.E.</b>	T stat
Paddy Yield	Unmatched	1,529.19	2,443.05	-913.85	490.66	1.86
	ATT	1,529.19	3,213.80	-1,684.60	1,284.35	1.31
	ATU	2,443.05	1,868.56	-574.48		
Farm Income	Unmatched	69,345.83	169,811.72	-100,465.89	49,425.54	2.03
	ATT	69,345.83	244,237.91	-174,892.08	12,7988.71	1.37
	ATU	169,811.72	103,381.78	-66,429.94		

Table 3. ATT and ATU for paddy yield and farm income for adopted and non-adopted groups

## CONCLUSIONS

This paper aimed to achieve two objectives; identifying the major challenges faced by the paddy farmers due to the fertilizer ban and examining the impact of organic fertilizer adoption on farm yield and income during the 2021/22 *Maha* season using both secondary data and primary survey data of 400 farm households. The survey data was analyzed by using propensity score matching methods. The FGDs and KIIs were conducted to collect qualitative data relevant to rice value chain stakeholders.

The study findings show a drop in paddy production and yield levels due to the ban on chemical fertilizers at the national level. Similar results were obtained for farm yield and farm income during the 2021/22 *Maha* season according to the comparison of outcome means in the unmatched sample. However, despite the drop in outcome variable, there is no significant impact on farm yield or income with the effect of the organic fertilizer adoption program based on the matched sample as shown by ATT results. This can be attributed to the fact that the ban was limited to one season/ few months and the impact of a short supply of chemical fertilizers would take a few years to show as the soil would still have been rich with nutrients.

However, value chain analysis showed that the farmers have faced severe challenges in accessing necessary fertilizer during the 2021/22 *Maha* season. Urea was rarely available in markets and even the available fertilizers were sold at unaffordable prices while MOP and TSP were heavily in shortage. Organic liquid fertilizers, compost, and manure have not sufficiently been provided for farmlands. Inadequate raw materials for organic fertilizer production, quality issues of organic fertilizers, fertilizers not being provided on time, and not properly implementing subsidy programs at ground levels were major constraints regards to fertilizer supply for paddy production.

Considering all these, if the future government policies decide to go for transformation to organic farming, the government should establish a specific national policy for organic farming with a comprehensive action plan including strategies and outcomes which need to be achieved during a specific period. Quality standards and guidelines for organic fertilizers manufacturing and use should be established and promoted with incentives for adoption. Extension programmes related to plant nutrient management should be strengthened with modern knowledge, expertise and techniques. Chemical fertilizer should be offered in the short term at market prices to the registered farmers and integrated plant nutrition management (IPNM) and site-specific application techniques should be made in the R&D in organic, chemical, and IPNM techniques.

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